



Connected Business.

A great experience, not just products and services.

Introducing the IoT Accelerator

Your quick-start pathway to discovering what IoT can do for your organisation.



Our consultative and practical approach to finding the right IoT solution will see you up and running in days, not months. Our proven, step by step process enables us to work collaboratively with your teams to get it right first time.

Automate your business processes and make informed decisions



Detect potential issues before they become costly problems.



Provide a safer, compliant environment for your people.



Better understand the status & utilisation of assets to improve performance

Up & running in days, ready for roll-out in weeks

Discover

Deploy

Learn

Smarter operations = reduced wastage, better ROI from assets & a more sustainable future



Initial Investment Guide

The All-Important Costs & What's Included

Cost Commitment

£5,000 one-off, upfront investment to get started

Full investment value is 100% redeemable against the full solution deployment costs

Simple, single payment approach that gives you maximum insight for a modest investment

Inclusive Value

Costs cover a single site model. Additional sites can be included for an additional fee.

Up to 10 individual sensors and 1 cloud gateway

Professional services time to include solution design, implementation, dashboard configuration & business analysis

Available Sensor Technology

- Temperature Monitoring
- Leak & Moisture Sensors
- Door Open/Close Monitoring
- Power & Energy Monitoring
- Indoor Asset Location Tracker
- Outdoor GPS Tracker
- Motion Sensor
- Occupancy Counter

Asset Management & Utilisation | Smart Spaces | Security & Compliance



Asset Inventory Management



Asset Use Records



Equipment Maintenance Scheduling



Fire Safety Compliance



Live Asset Location Tracking



Security Monitoring



Key Management



People Counting



Occupancy



Presence of Moisture



Temperature Sensors



Managing Energy Supply



Lone Worker & Mandown Alerts



Misuse of Spaces



The step by step process



Exploration & Objectives

What & Why?

Initial high level discussions, art of the possible, fact find and agreement in principle. Listen & learn, identify value opportunities, set shared objectives & understand the landscape.

Configuration & Deployment of Solution

How?

Configure and deploy smart sensors, platform, application functionality and integrations. Fully supported setup, installation and testing.

Capturing Real Data

Visibility

Light-weight real world data captured that becomes instantly visible through customised dashboards and alerts.

Discover & Learn

Analyse & Learn

Review and analyse data, discover insights, build learning. Adjustments as required according to findings.

Build Business Case & Next Steps

Roll Out

Leverage findings and insight to look at options, value drivers, costs, opportunities. Review results and findings against shared objectives, set out high level plan to move forward.