



## Becoming a partner with Foresolutions



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## Becoming a partner with Foresolutions

Here at Foresolutions we are in the process of expanding our partners network. We think this is a very exciting prospect for the right businesses.

With a wealth of knowledge and a proven 'Track' Record we can assist you in achieving your goals and reaching your business potential.

Our profitable tracking and telematics offerings can provide solutions for customers across many sectors. Whether it's for a cleaning company with 30 vans or a construction company with 5,000 assets our data will give them the answers they need to control, monitor and succeed.

Our approach is simple - we help organisations in complex operational environments to solve their IoT (Internet of Things) and asset tracking and location monitoring problems in a hassle-free way.

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Foresolutions is one of the UK's leading communications companies.

Based in Hampshire, we specialise in communications at the touch of a button.

We are experts in:

- Asset and vehicle tracking
- Fleet management
- Long term hire and sales of two-way radio communications
- Events
- Business mobiles

We help our customers build strategies and implement solutions to locate and monitor all their mobile assets and allowing them to regain control of their operational environment.

Here at Foresolutions we offer our partners a huge level of backing, with our dedicated team on hand to offer support and guidance. We will assist whilst you get set up and running. Coupled with ongoing support to ensure you reach your goals and can handle the needs of your customers.

### Why should you partner with Foresolutions...

Now more than ever the world demands answers and data gives you answers that can't be questioned! As a partner with Foresolutions we can offer the following:

- Unlimited earning potential
- Support and guidance
- Marketing collateral
- Customer meetings support

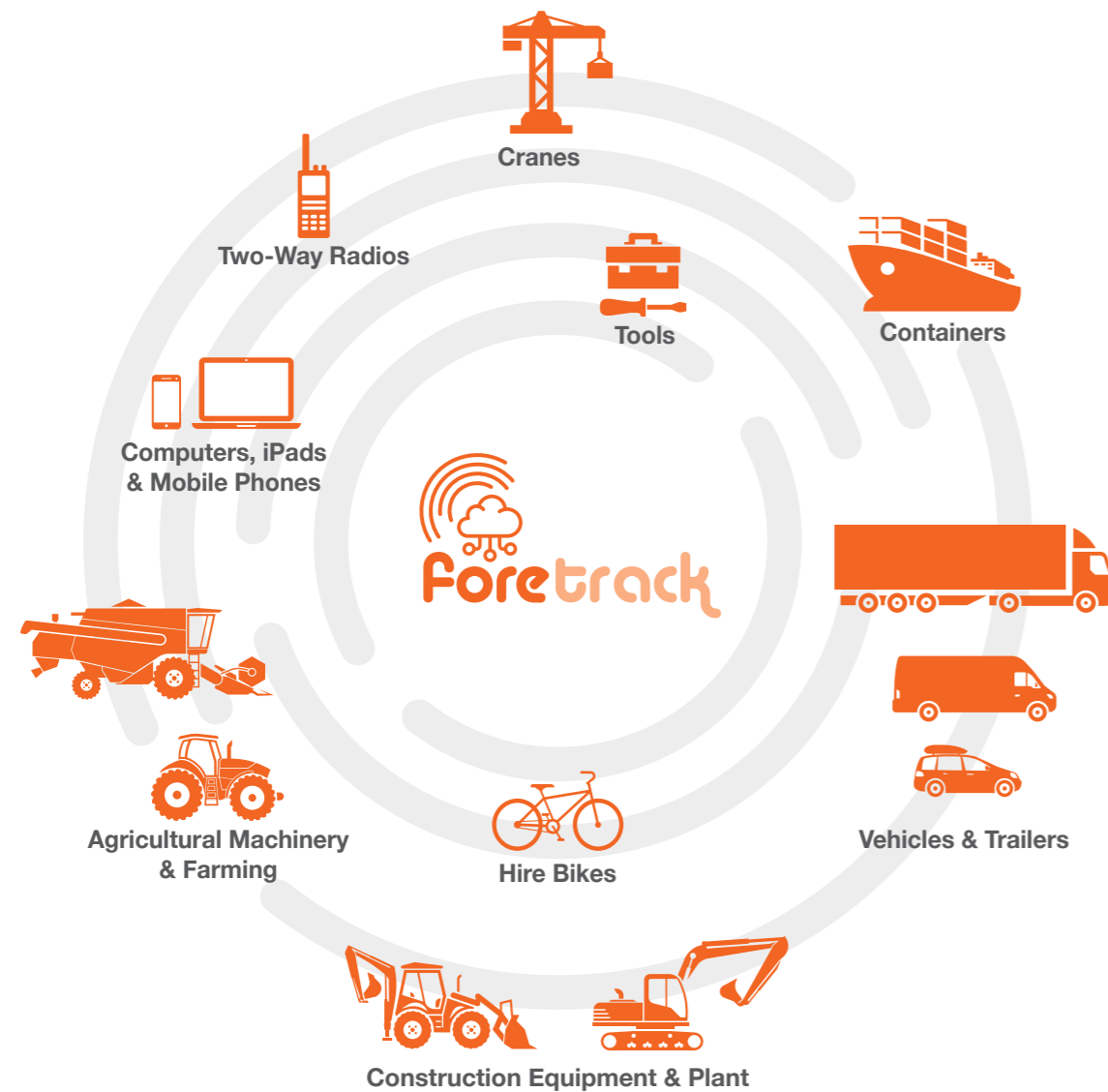
### Foresolutions... The right solution for the End-User

- Reliable tracking system with proven benefits
- Established business since 1979
- Flexible solutions and affordable pricing
- Impartial expert advice
- Best in market hardware
- Bespoke solutions available



## Accelerator Programme

Our accelerator programme is a fast, simple and hassle-free way to help end-users reach their IoT, asset tracking and location monitoring goals and significant milestones in a matter of days - not weeks or months.



## Company History

**Foresolutions, in its original form, was founded in 1979 and is still today a family run business. We are located on the south coast of England and have grown to service a national network of customers for a range of products spanning business communications, asset tracking and IoT solutions.**

Foresolutions has, until relatively recently, been predominantly a communications solutions business. In 2016 we started working with Asset Fusion on asset tracking projects, developing the Foretrack Connect SaaS product. This brings us up to the present day where in 2020 our fully fledged merger with Asset Fusion has given us a unique position whereby we now have our own asset tracking and IoT development platform. We can now offer end users a complete “built for you” approach. No more being constrained by pre-defined configurations and inflexible plans, with us customers get exactly what they need. Foretrack Connect is the ideal partner tracking solution if you’re looking to add to your product portfolio, or if you want a more flexible tracking solution to offer your customers.

**Connected Business.  
A great experience,  
not just products  
and services.**

Foresolutions provides simple to use, flexible business technology solutions that improve operational efficiency. With products across the communications, asset tracking and IoT areas, our consultative, impartial approach has helped clients increase their operating profits, simplify processes and improve customer service.

## Established, yet innovative partner



## Growing With Foretrack

Your earning potential with Foretrack is limitless. We offer 3 levels of partnership for our dealers: Gold, Silver and Bronze, with varying discounts and commission available.

### Your Earning Potential

To achieve Gold partner status, you must have 400+ client hardware units connected to our software.

You will get:

- 30% off our hardware's RRP
- 30% commission per device, per month from monthly airtime charges (mapping and SIMs).

### Typical Earnings

With 400 connected units, you could earn:

- £16,200 commission on hardware
- £720 per month on airtime

**On an average 36-month contract, this would earn you a total of £42,120.**



## Why Choose Foretrack?

We know there are many other vehicle and asset tracking providers out there. So here are just a few reasons why we think you should choose us:

- We're trusted by some of the world's largest blue-chip companies
- We're a full-service partner with over 15 years' experience
- We supply a variety of markets
- We provide some of the fastest start up times in the business
- We operate globally
- Our system is completely scalable, no matter the size of the requirement
- We are cost-effective
- Our software is available as a white-label product

## Our Promises To You

Need a few more reasons to work with Foretrack?

- Expand your business thanks to high earning potential
- Grow recurring revenue from existing customers with a new offering
- Enhance your current product portfolio to attract new business
- Full support from the Foretrack team and a dedicated account manager
- Personalised marketing strategy and materials with leads provided
- Sell to your customers at your own prices and on your own terms
- Training support for providing online system demonstrations



Features	Foretrack Connect	Foretrack Connect With Cameras
<b>Standard</b>		
Instant mapping	✓	✓
Live device movement tracking	✓	✓
Inventory Location Tracking	✓	✓
Presence Detection	✓	✓
Route History	✓	✓
Route Planning, Comparison & Optimisation	✓	✓
Location and Geofence Occupancy	✓	✓
Satellite Views	✓	✓
Traffic overlays	✓	✓
Distance Tracking by trip & day	✓	✓
Driving Time, Idle Time, Utilisation	✓	✓
Behaviour Alert Mapping	✓	✓
Smart Dispatching / ETA / Nearest	✓	✓
Flexible Labelling	✓	✓
Route Planning, Comparison & Optimisation	✓	✓
Running hours from movement or vibration	✓	✓
Real time odo reading	✓	✓
Actual mileage on motorised assets	✓	✓
Control centre use & capabilities	✓	✓
RPM	✓	✓
Theft tracker (not Thatcham need insurance approval)	✓	✓
GPS poll rates and variable frequency options	✓	✓
Engine performance monitoring	✓	✓
Driver terminal/sat nav	✓	✓
Mileage capture business and private mileage	✓	✓
Hard wire version	✓	✓
OBD port version	✓	✓
Driver identification with ID cards	✓	✓
Driver identification with I button	✓	✓
Driver behaviour monitoring	✓	✓
Geo-fence setting, reporting and alerts	✓	✓
Curfew setting, reporting and alerts	✓	✓
Alerts, on screen	✓	✓
Alerts by SMS and email	✓	✓
Location alerts and recover	✓	✓
Over speeding by road type and vehicle	✓	✓
Road speed data	✓	✓
Harsh acceleration	✓	✓
Engine on/off or GPS movement	✓	✓
Harsh braking	✓	✓
Harsh cornering	✓	✓
HGV use/application	✓	✓
GPS jamming notification	✓	✓
Distance travelled	✓	✓
Out of hours driving	✓	✓

Features	Foretrack Connect	Foretrack Connect With Cameras
<b>Special Features</b>		
Panic alarms	✓	✓
Track and trace closest vehicle to point of interest	✓	✓
Live traffic feed	✓	✓
Live Weather overlays	✓	✓
Weather Alerting	✓	✓
Camera interaction	✓	✓
No. of stops	✓	✓
Mobile phone application	✓	✓
Instant accident notification	✓	✓
Drivers own behaviour - phone or dash device	✓	✓
Fuel consumption monitoring	✓	✓
Temperature monitoring	✓	✓
IoT Sensors for over 200 data types	✓	✓
Asset utilisation & running hours	✓	✓
Body cameras		✓
Two-way communications to in-vehicle devices including video-enabled devices		✓
Dashcams		✓
Full Camera and DVR systems		✓
Live camera feed		✓
Device & server footage access		✓
Driver AI		✓
<b>Reporting Features</b>		
Business/private use	✓	✓
Productivity dashboards	✓	✓
Live status view	✓	✓
Time and location reports	✓	✓
Driver safety score	✓	✓
Live map	✓	✓
Satellite	✓	✓
Traffic alerts	✓	✓
Timesheet reporting	✓	✓
Visual map-based reports	✓	✓
Route History	✓	✓
Location based reporting	✓	✓
Geofence Activity	✓	✓
Geofence / Location Occupancy	✓	✓
Asset Utilisation	✓	✓
Cold Chain / Temperature Reporting	✓	✓
Daily Trips Summary	✓	✓
Driving Hours	✓	✓
Maintenance Schedule Reporting	✓	✓
Asset Tag Status Reporting	✓	✓
Driver Behaviour Reporting	✓	✓
Driver Performance Ranking	✓	✓

Features	Foretrack Connect	Foretrack Connect With Cameras
<b>Reporting Features</b>		
Business and Personal Mileage	✓	✓
Detail Trip Log	✓	✓
Rolling Alerts	✓	✓
Alert Summaries	✓	✓
Alert Filtering	✓	✓
Curfew & Movement Reporting	✓	✓
Arrival / Stopping in Geofence Reporting	✓	✓
Speed Reporting	✓	✓
Input/Output Reporting	✓	✓
Driver Authorisation Reporting	✓	✓
Email Reporting	✓	✓
Export to PDF, CSV, XLS	✓	✓
API Access to all data	✓	✓
Full live and historical tracking of Bodycams, Dashcams and DVRs		✓
<b>Driver Behaviour Status</b>		
Start up	✓	✓
Driving	✓	✓
Excessive idle	✓	✓
Ignition off	✓	✓
Speed violation	✓	✓
Tamper status	✓	✓
System jamming	✓	✓
Battery tamper	✓	✓
Box tamper	✓	✓
<b>Incident Status</b>		
Incident	✓	✓
Panic alarm	✓	✓
Battery health	✓	✓
Internal battery Low	✓	✓
External battery low	✓	✓
Health check	✓	✓

Features	Foretrack Connect	Foretrack Connect With Cameras
<b>Application</b>		
Cars/LGV	✓	✓
HGV	✓	✓
RCV	✓	✓
Skips, containers, non-motorised	✓	✓
Small plant	✓	✓
Rollers and dumpers	✓	✓
Tools	✓	✓
Livestock	✓	✓
Waste bins and trucks	✓	✓
Trailers	✓	✓
Pallets	✓	✓
Containers	✓	✓
People	✓	✓

## Sensors & Connectivity Options

Tracker & Sensor Types
GPS Tracking
BLE Tracking
WiFi Tracking
Satellite Tracking
5G Tracking
2G, 3G, 4G Tracking
IoT Tracking
Self Install
Battery Powered
Low Power WAN
Sigfox Tracking

## Partner Features

Partner Features
Partner and customer branding
Billing reports and automation
Customer usage reporting



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